

For Immediate Release

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## Liberty Technologies Hires Senior Packaging Engineer Susan Elkins will support national accounts sales team on unit load initiatives

**Vienna, Ohio, July 23, 2012** – Liberty Technologies, a Millwood company (<u>www.millwoodinc.com</u>) and a worldwide industry leader and innovator of unit load and packaging systems, materials and services, has hired Susan Elkins as a senior packaging engineer – unit load technology.

Elkins holds a Bachelor of Science degree in packaging engineering from Michigan State University. Prior to joining Liberty Technologies, Elkins spent nearly 20 years designing and implementing packaging solutions and procurement strategies at IBM. In addition to managing corporate packaging programs for IBM's Global Logistics Operations Support, she worked as a packaging category manager, enhancing customers' packaging sourcing strategies and specifications.

Based in Charlotte, North Carolina, she will continue in that role at Liberty Technologies, where she will work with the national accounts sales team to develop new and innovative packaging strategies for customers. In addition, Elkins will be involved at the corporate level with Liberty Technologies' major supply partners for film and other packaging materials.

"Susan brings a high a level of professionalism and corporate experience to our team," said Kirk Ambrose, general manager – Liberty Technologies. "She has a history of consistently helping her customers reduce their costs and design more efficient packaging materials. She also understands corporate procurement processes."

Ambrose added that Elkins has extensive experience in a consultative sales process. "We believe that she will help us as we look to partner with our customers to develop innovative solutions that deliver value," he said.

"We are committed to looking at our customers' total packaging needs from a Unit Load engineering perspective," says Ron Ringness, Executive Vice President/Partner. "Susie has the expertise to help our customers optimize their packaging, lower their total costs and meet their sustainability goals."

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